

Barry L. Scribner
Executive Vice President
Jones Lang LaSalle

Current Responsibilities

Mr. Scribner is a member of Jones Lang LaSalle's Washington, D.C. corporate office. Mr. Scribner brings to Jones Lang LaSalle's public sector clients over twenty years of governmental experience in the military and over four years experience managing design/build projects and facilities management for a major Fortune 500 corporation. Currently Mr. Scribner serves as the firm's Privatization lead and works on a diverse portfolio of projects for clients that include the military services, the U.S. State Department, and the General Services Administration. For example, as Project Manager for the Army's multi-billion dollar housing privatization initiative involving 68,000 housing units located at 28 installations, he leads an integrated team of Jones Lang LaSalle investment banking, development, land usage, and facility management professionals in support of the Army's privatization program.

Experience

Mr. Scribner has been with Jones Lang LaSalle for over three years. During that time he grew the firm's privatization and public institutions specialty from an initial small advisory role with the Army into a major initiative for the firm involving multiple long-term clients. His specific experience within the firm relates to advising public sector clients on real estate strategies and implementing those strategies, negotiating large-scale complex real estate transactions for public sector clients, and closing deals for clients. The engagements necessarily involve managing large, multi-disciplined teams of Jones Lang LaSalle professionals and those from other firms supporting our efforts.

Positions

Prior to joining Jones Lang LaSalle, Mr. Scribner was with Tenneco, Inc. During his years with Tenneco he managed the development of the corporate campus in Greenwich, CT as well as directed all support activities for the corporate offices and campus. These responsibilities included facility management, vendor selection and management, capital project design and execution, budgeting, security operations, food service, hospitality services and transportation services. He was also responsible for planning, budgeting and executing all information technology strategies at corporate sites worldwide. Before joining Tenneco, Mr. Scribner was a tenured Professor of Economics and Director, Office of Economic Analysis for the United States Military Academy at West Point, New York. As part of his responsibilities he planned and supervised the undergraduate economics and finance program, and taught introductory and advanced courses in economics and finance. He also advised the U.S. Army on housing issues, on installation management and operations functions, and general real estate issues worldwide.

Education and Affiliations

Mr. Scribner received a Bachelor of Science degree in Engineering from the United States Military Academy. He also earned a Ph.D. from Harvard University. He is a member of the American Economic Association, the National Association of Installation Developers, and the Real Estate Economics Association. He is an associate member of the Urban Land Institute, and is Comptroller for the Professional Housing Management Association.

